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Triss

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A LITTLE HISTORY

Manufacturer of high-quality design furniture, Triss, for 25 years in Sarthe, reviews its commercial strategy.

Until then exclusively dedicated to home furniture retailers, Triss wants to strengthen its brand by expanding its target customers to architects and interior designers.

1992

Michel Gross creates ACGM, a commercial agency that represents top furniture brands in a network of specialized stores in Europe.

2015

Triss abandons the representation of other brands and becomes 100% manufacturer of its own collection. All products are designed in-house with a strong ambition for quality and originality, especially in the choice of materials.

2004

Creation of the brand Triss. Having designed and developed his first products in his workshop (including the iconic Foglia steel table) and thanks to his strong reputation and his sales network, Michel Gross launched his own line under the brand Triss while continuing to represent a selection of other complementary brands.

2017

Mindful of the market evolution, Triss directs its strategy towards architects and interior designers by opening a 500m2 showroom.



MICHEL GROSS

A SELF-MADE ENTREPRENEUR, PASSIONATE ABOUT DESIGN

From his first steps in professional life, at the age of 18, he plunges into the world of furniture.

With his technical knowledge acquired by passion and experience, he imagines and develops his first products in early 2000.

His experience, his travels in Europe - particularly in Italy and his passion for the job, make him, even today, the main designer of the brand Triss.

At the age of 59 and for his 31st participation in Maison et Objet, he intends to consolidate his brand in an upscale position.

Timeless clean lines products, with a strong emphasis on comfort and ease of use.









BETWEEN CRAFT AND INDUSTRY

100% MADE IN FRANCE & ITALY

Triss offers a complete collection of dining tables, coffee tables, sofas, armchairs, cupboards, sideboards, TV cabinets and chairs made mostly in its workshop in Le Mans as well as in Italy for certain specific products.

The manufacturing process remains a make-toorder production, in a philosophy of craftwork, with an almost unlimited choice of dimensions and finishes.

Each product is a unique piece or almost unique...



A WIDE RANGE SELECTION

Triss uses noble materials: ceramics, concrete, Duc d'Albé (old Venetian wood), raw patinated steel, aniline full-grain leather etc.



RENOWNED PARTNERS

Triss selects the fabrics among the most famous brands collections; the majority of the shown upholstered products will be covered with the new DESIGNERS GUILD & JAB fabrics.

For the furniture, Triss also uses the DIESEL collection ceramics by Iris Ceramica.





NEW ITEMS JAN - 2020

FURNITURE

Coffee table **PUNTE** Coffee table **TOSCA** Dining table **MARGO** Chair & bridge **LINA** Chair **THEA**

MATERIALS / FABRICS

Fabrics Designers Guild and JAB, Ceramic - 7 colors, Solid concrete tables of rare finesse, Structured concrete coating.

17 - 21 JAN.2020

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PRESS CONTACT Mélanie leroy Comunication@triss.fr

6 RUE JOESPH CAILLAUX ZA DES GRUES ROUGES F-7265 SAINT SATURNIN Communication@triss.fr T +33243429663 F +33243429721